

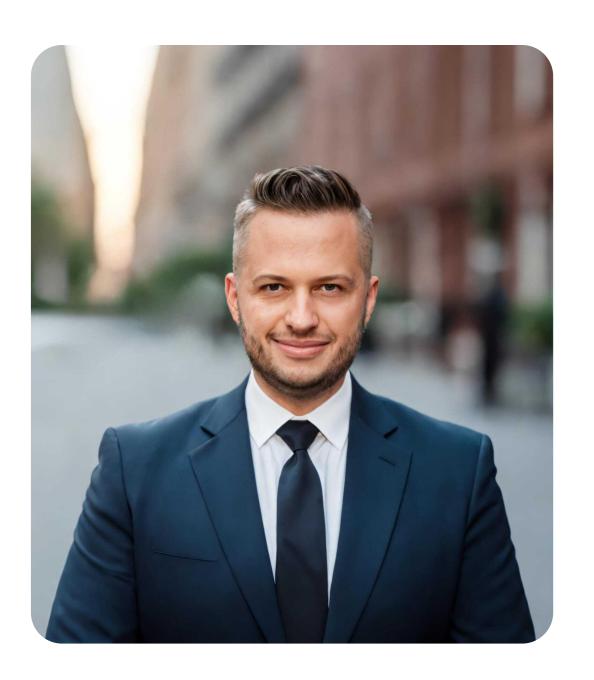
The neural CFO

Building adaptive, learning finance systems for the AI era

Payhawk

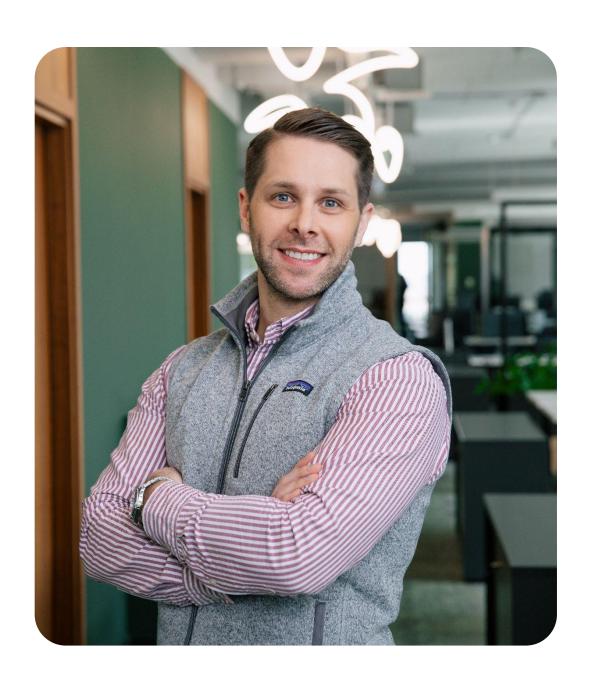
Payhawk.com

Payhawk: Who we are



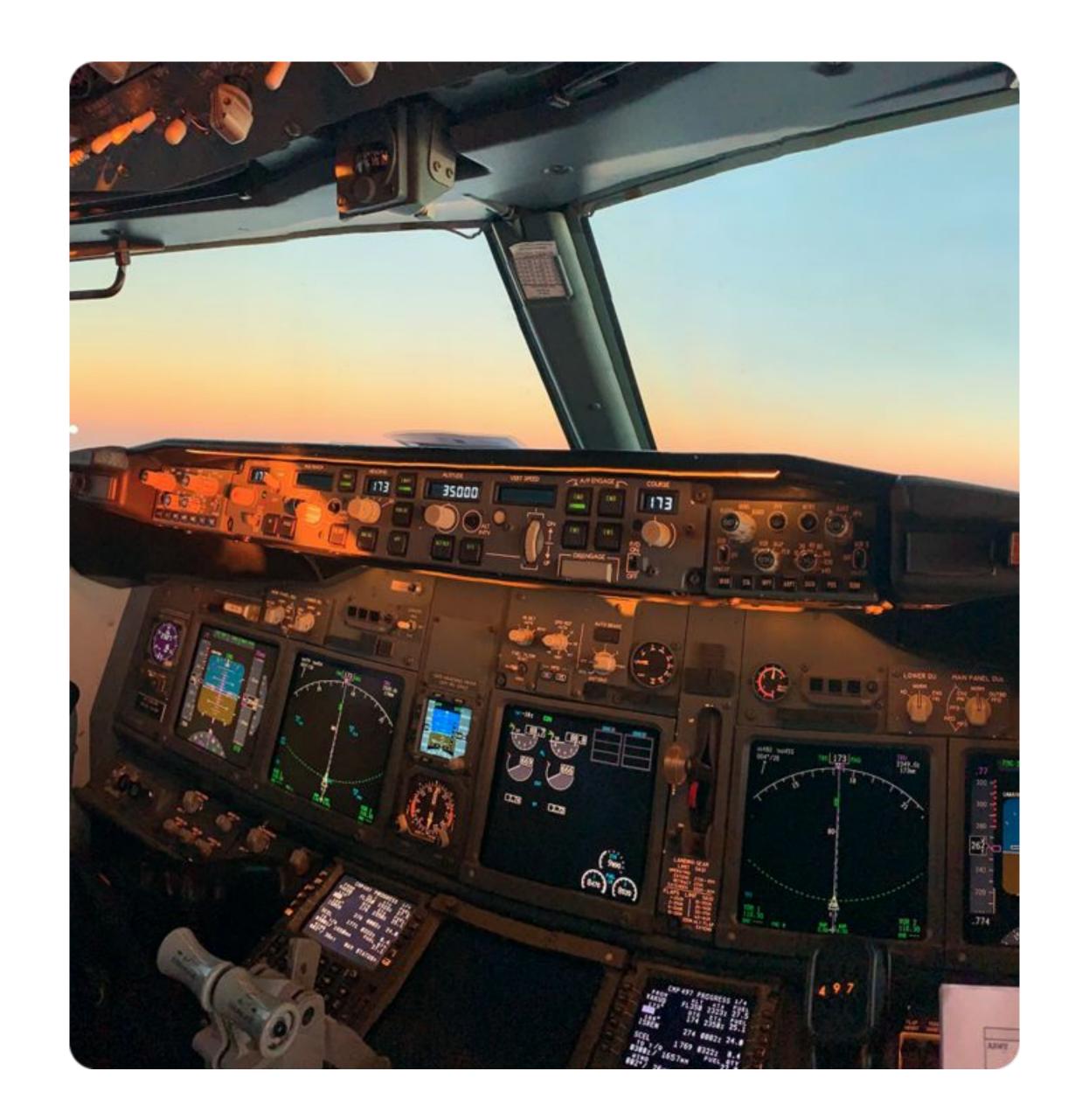
Georgi Ivanov

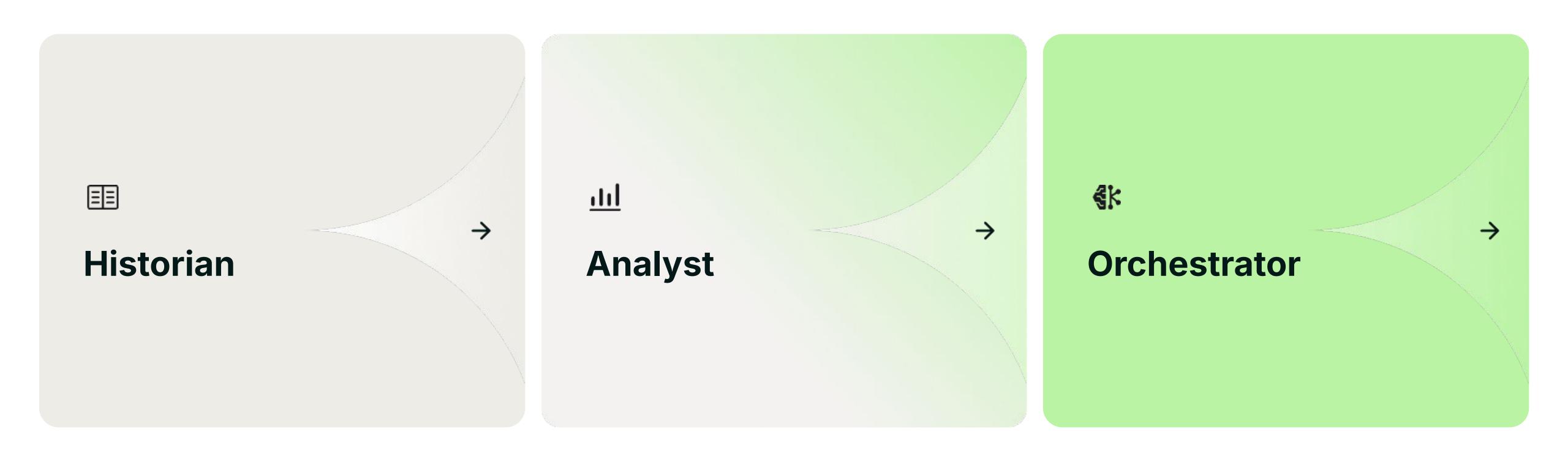
Storyteller-in-Chief, Al &
Finance



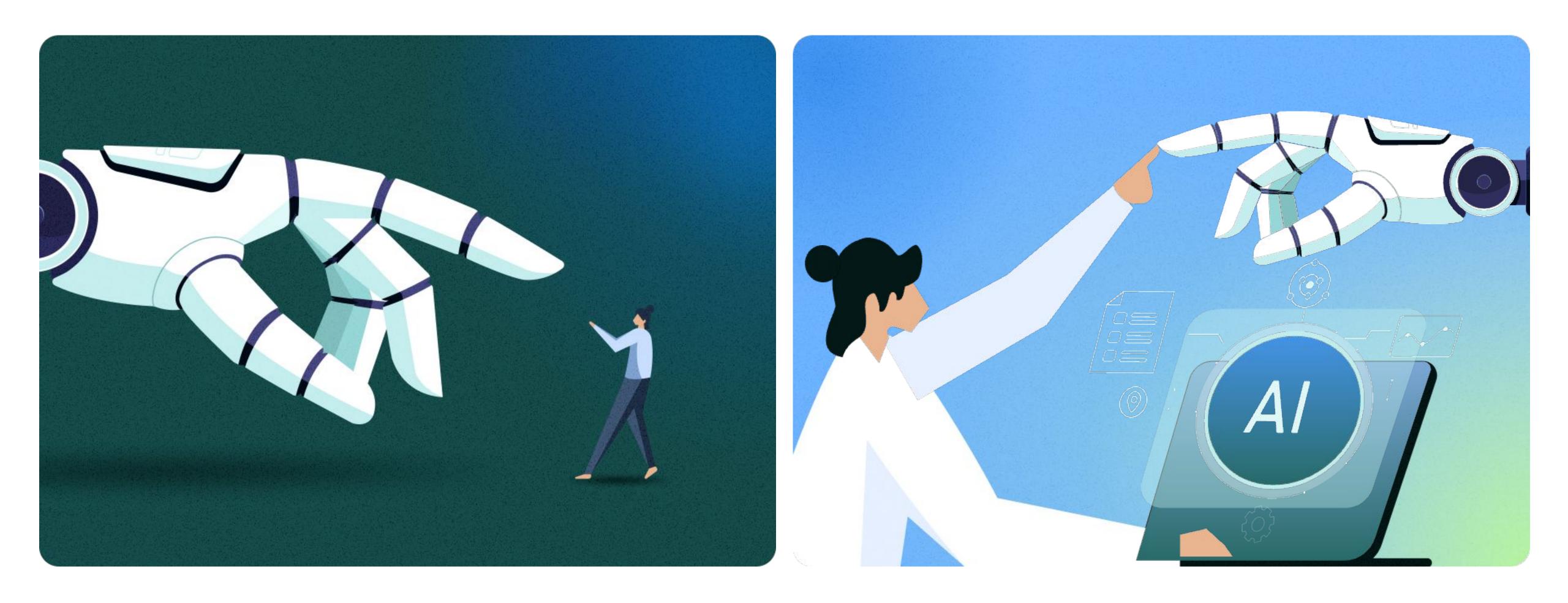
Felix BrücknerCountry Director – DACH

Autopilot didn't remove pilots. It redesigned the cockpit.



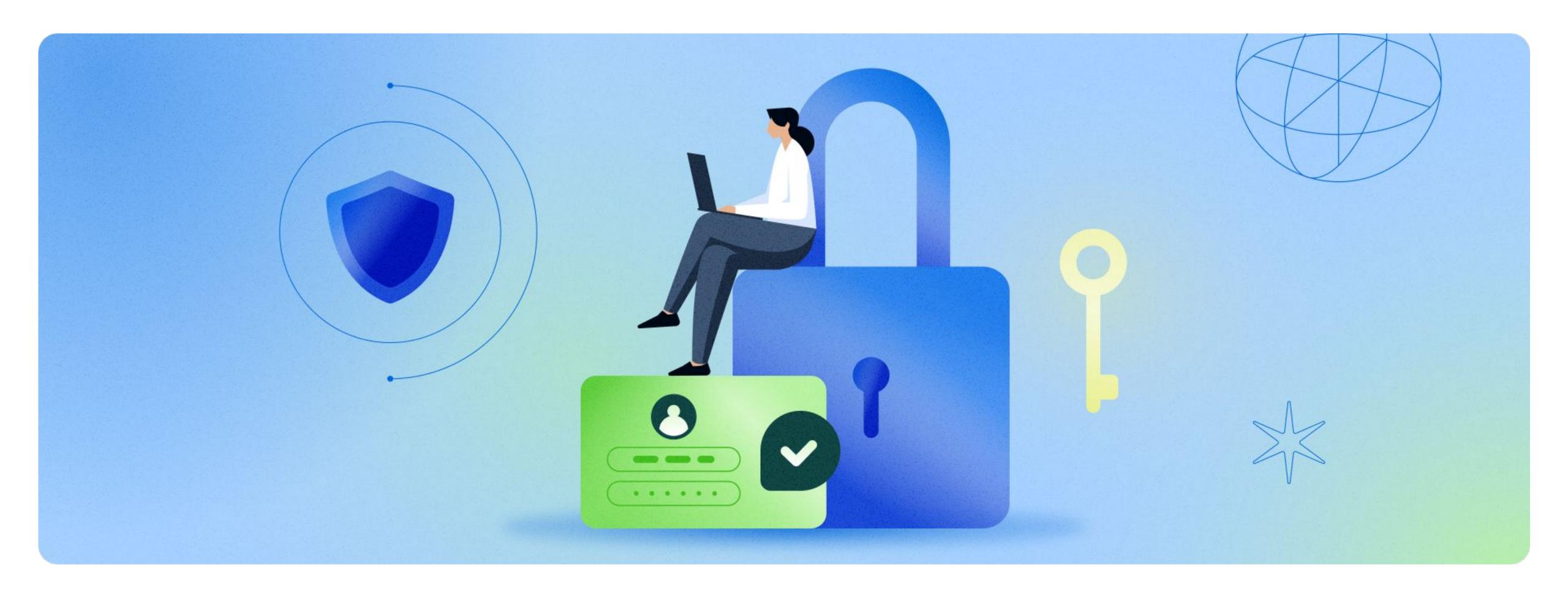


Myth: Al will replace finance jobs Reality: Al replaces tasks, not people



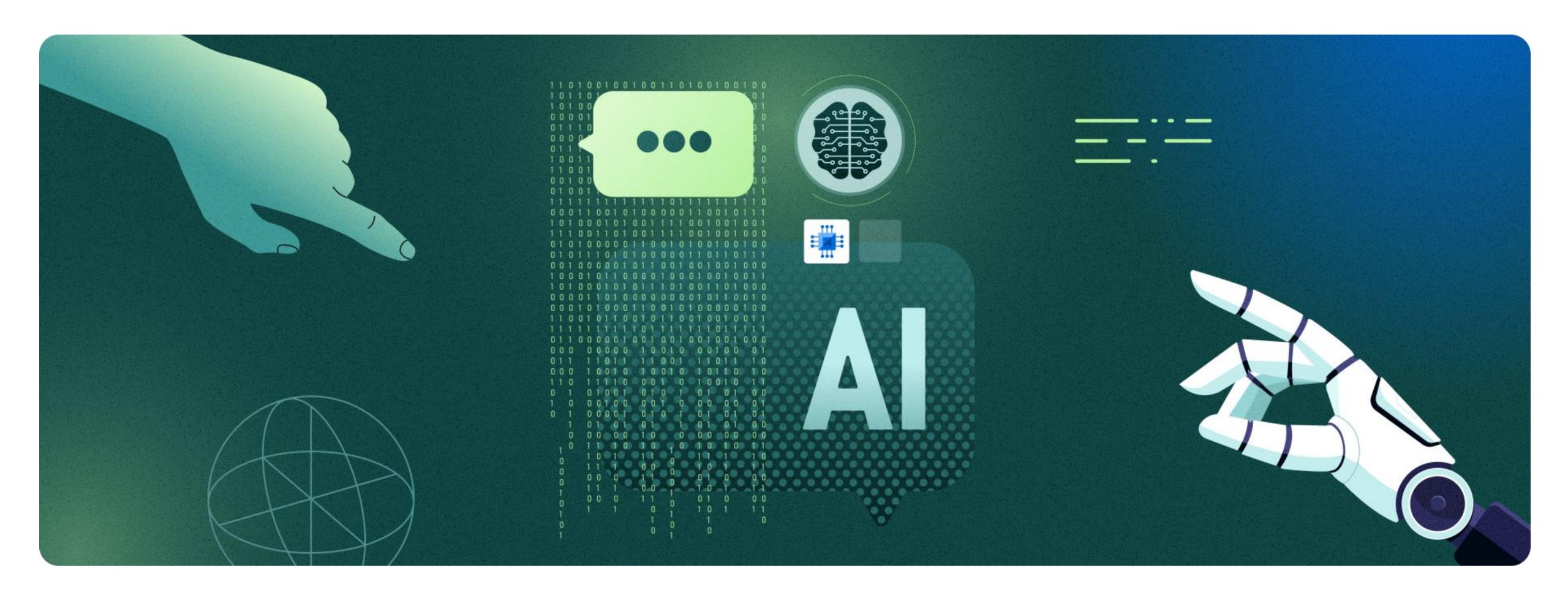
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Myth: Al is too risky for finance Reality: Risk comes from bad governance



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Myth: Al is only for the big guys Reality: Al has been democratised



Payhawk Finance Al Evolution Framework

Attribute \ Stage	0. Digitise	1. Automate	2. Augment	3. Advance	4. Autonomous Ecosystem
Tagline	Get paper into pixels	Cut the clicks	Humans + predictive power	Close in real time	Self-optimising finance
Dominant capability	OCR / e-invoicing	Auto-coding & matching	Anomalies + rolling forecast	Continuous close + drift guard	Multi-agent STP
Hard KPI gate	≥ 80 % inbound docs digital	< 20 % manual touches	MAE ≤ 4 % · alert precision > 90 %	Close ≤ 24 h · drift ≤ 2 %	STP ≥ 99 % · real-time liquidity
Agent archetype	_	Lookup bots	Action agents (HITL)	Autonomous agents (bounded)	Agent orchestration (multi-agent system)

Trust Layer: Unified truth · Explainable AI · Continuous assurance

Agent archetypes at a glance

Lookup

• Rights: Suggest-only

• Tasks: Parse · Enrich · Match

• Controls: Lineage · Confidence

• Gate → S2: <20% touches

Autonomous (bounded)

• Rights: Execute within limits

• Tasks: Routine JEs · Auto-PO · Auto-book

Controls: SoD/RBAC · Invariants · Drift

• Gate → S4: Close ≤24h · drift ≤2%

Action / HITL (Human-in-the-loop)

Rights: Propose → approve

• Tasks: Accruals · Anomalies · Forecast recos

• Controls: Model cards · Approvals

• Gate → S3: MAE ≤4% · precision >90%

Agent orchestration (multi-agent / MAS)

• Rights: Orchestrate cross-workflow

• Tasks: P2P + Travel + Treasury sequencing

• Controls: End-to-end provenance · Telemetry

Target: STP ≥99% · Live liquidity

Archetypes persist across stages; earlier layers continue running underneath later ones.

Trust Layer: Unified truth · Explainable AI · Continuous assurance

Illustrative examples:

Payhawk agents across the archetypes



Financial Controller Agent

- Lookup (S1): Status lookups; receipt parsing/grouping
- Action (S2): Smart reminders; doc-chase; unusual spend flags
- Autonomous (S3): Auto-follow-ups within policy; escalate on breach
- MAS (S4): Coordinate with Payments/Travel for near-STP expense flows



Procurement Agent

- Lookup (S1): Intake normalisation; category/vendor suggestions
- Action (S2): Drafts requests/POs; cites policy; routes approvals
- Autonomous (S3): Request→PO/card pathing within budgets & policy
- MAS (S4): Sequence releases with AP/Payments/Treasury



Travel Agent

- Lookup (S1): Traveller profile/policy checks; coding hints
- Action (S2): Suggests compliant options; triggers approvals
- Autonomous (S3): Auto-book within policy; trip report § attach invoices; basic changes
- MAS (S4): Coordinate cards, Controller & AP for straight-through travel



Payments Agent

- Lookup (S1): Payment status lookups across rails
- Action (S2): Investigates; drafts resolution steps; routes to workflows
- Autonomous (S3): Auto-resolve standard info-only cases; escalate cash-moving items
- MAS (S4): Sequence timing with Procurement & Treasury (cash ladder)

Illustrative examples:

Payhawk agents across the stages

Agent \ Stage	1. Automate	2. Augment (HITL)	3. Advance (bounded)	4. Autonomous Ecosystem
Financial Controller	Doc validation prompts; receipt matching; anomaly pre-flags	Propose fixes; chase docs; anomaly evidence packs	Auto-hold/auto-chase small, high-confidence cases; escalate exceptions	Swarm with Payments/Travel to enforce complete trip/report packs; near-STP reimbursements
Procurement	Request intake normalised; policy lookup; budget check preview	Draft POs/requests; policy citations; route approvals	Auto-PO/auto-approve catalog + threshold buys; 3-way match triggers	Coordinate with AP/Treasury/Payments to sequence P2P; optimise discounts vs. cash
Travel	Traveller profile/policy gating; expense coding hints	Policy-compliant itinerary proposals; approvals; Trip Report assembly	Auto-book within policy; auto-attach invoices; auto-reconcile per-diems	Coordinate cards funding, Controller, AP for near-STP travel spend
Payments	Status lookup; data stitching across rails	Draft responses; investigate payment issues; route to workflows	Auto-resolve standard cases (e.g., resend remittance); never move cash outside bounds	Sequence payments with Procurement/AP/Treasury vs. cash ladder; surface exceptions only

The trust layer: how autonomy stays safe



Unified truth

One governed finance data lake ("single spreadsheet in the sky")

Explainability

Model cards, bias scans, approvals in trail

Continuous assurance

Telemetry, drift monitors, kill-switches

Architecture: where it runs

Deterministic core

ERP/GL · Policy engine · Calculators (math & world-state)

Validation & guards

Schema-locked outputs · Unit-tested calculators · Invariants · SoD/RBAC · Idempotency

LLM as orchestrator/UI

Parse · draft · route · explain — never moves cash alone

Channels

Slack/Teams · Web · APIs (ingest/notify)

- 7. Evidence Provenance · approvals · control telemetry · drift
- 6. Post ERP/GL update (exactly-once, idempotent)
- 5. Decision Human approve (HITL) OR bounded auto-post
- 4. Checks Calculators + policy tests + invariants
- 3. Suggestion Proposed coding & approval route
- 2. LLM orchestrator Parse fields, draft coding, explain policy
- 1. Invoice in Intake/OCR → structured fields

Why LLMs ≠ finance brains

LLMs aren't world models

- Predict words, not the world (no persistent state / hard constraints)
- Fluent but rule-breaking
- Struggle when math/state must stay consistent (hallucinations, recency bias)

Failure modes to avoid

- LLM posting JEs or moving cash
- LLM editing mappings/drivers without approvals & tests
- Narrative numbers not linked to calculators/data (no provenance)

Finance needs a world model

- Math + rules + state you can audit (ledgers, subledgers, policy limits, covenants, identities)
- Enforce invariants (A=L+E; tie-outs), limits, and exactly-once posting
- Time-indexed state & deterministic replay (period locks, adjustments) with full provenance.

Design rules

- LLM = interface/orchestrator (parse, draft, route, explain)
- Deterministic core = truth (calculators, policy engine, ERP/GL)
- Guards = schema-locked outputs, invariants, SoD/RBAC,
 idempotency, drift monitors; fallback to HITL on breach

Words aren't the world. Ledgers are.

The Vision: 2030

From clicks to intent

Say what you want; policy-bound agents do the rest.

From after-the-fact to by-design controls

Policies compile into guardrails; evidence travels with every action.

Human judgment

Finance control plane

Autonomy

Assurance

From number-making to decision-making

Humans handle scenarios and exceptions; machines handle the rest.

From month-end to moment-ready

The ledger behaves like a living digital twin - publish when you're ready.

From apps to an agentic fabric

Specialised agents coordinate across spend, travel, and cash without tickets.



Your job is not to close the books. It's to open the future.