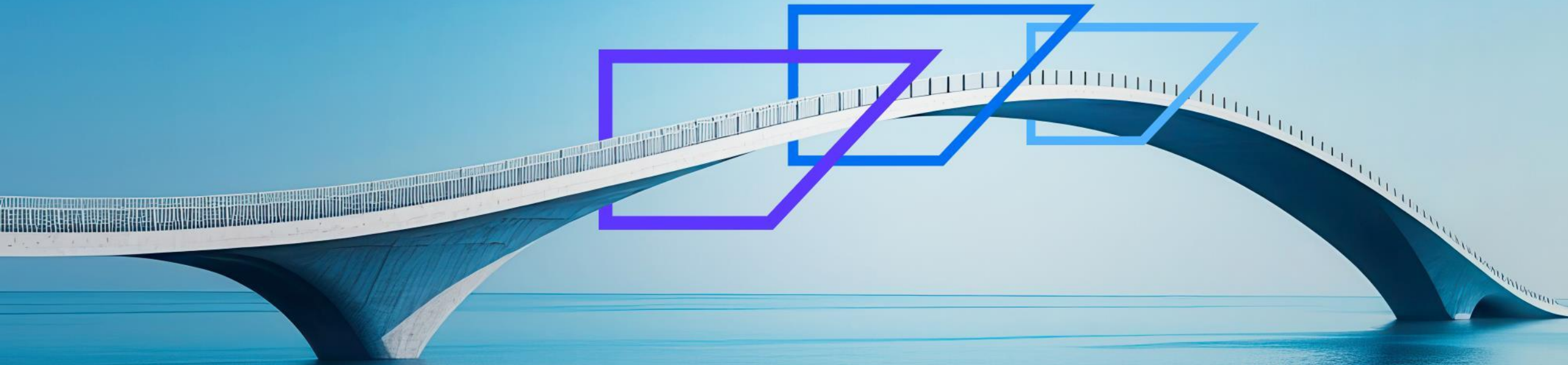


Innovative Lösungen zur Effizienzsteigerung im Record-2-Report Bereich



Disclaimer

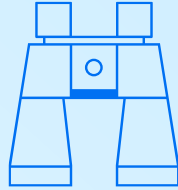
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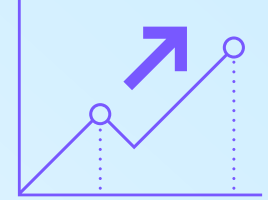
Shaping the Future: Key Market Dynamics and Emerging Trends in Accounting and Financial Close

Market Dynamics



-  **Unpredictable** economic conditions, such as market volatility, inflation rate, geopolitical events.
-  **Changing** workforce demographics and expectations.
-  **Increasing** sustainability concerns, regulation and investment capital incentives.
-  **Rising** economic protectionism, “friend-shoring”.
-  **Rapid** technological advancements and digitalization that transform financial landscapes.
-  **Business** model innovation.

Market Trends



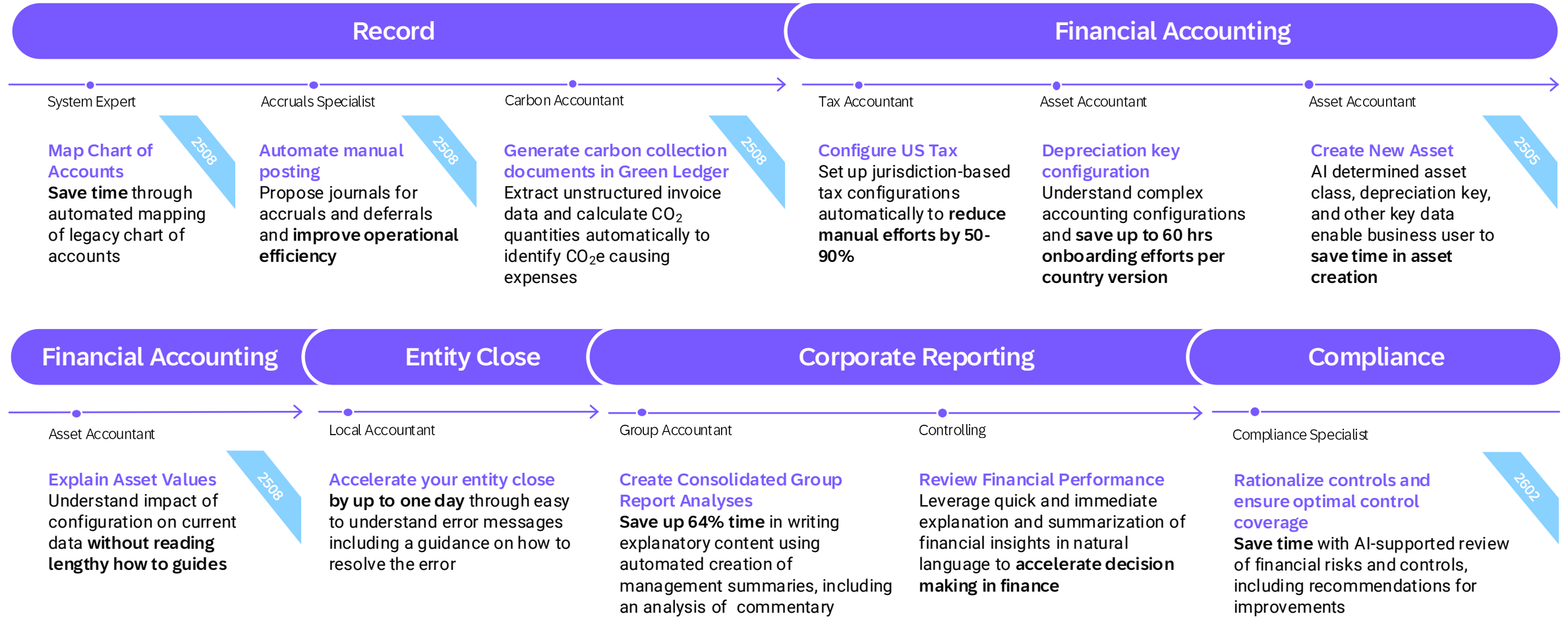
-  **Real-time reporting:** Organizations are adopting real-time reporting capabilities to enable faster decision-making and improve financial visibility
-  **Automation:** Leveraging artificial intelligence (AI) to automate repetitive, manual tasks, reducing human error and increasing efficiency.
-  **Cloud-based solutions:** Move accounting and financial close processes to cloud-based platforms for rapid innovation, better scalability, security, and accessibility.
-  **Compliance and regulatory alignment:** With ever-changing regulations, organizations are focusing on maintaining compliance and adapting their R2R processes to meet regulatory requirements.
-  **Integration with other systems:** Integrating R2R systems with other enterprise systems to ensure seamless data flow and enhance overall operational efficiency

Challenges in Accounting and Financial Close with disjointed, legacy processes

Steering through the complexities of financial regulations and driving impactful decision-making while enabling compliance



AI in Record to Report reduces time to close the books and improves efficiency



Use Case – Automate financial close at the local and group level

Harness the power of AI and Data to revolutionize your close

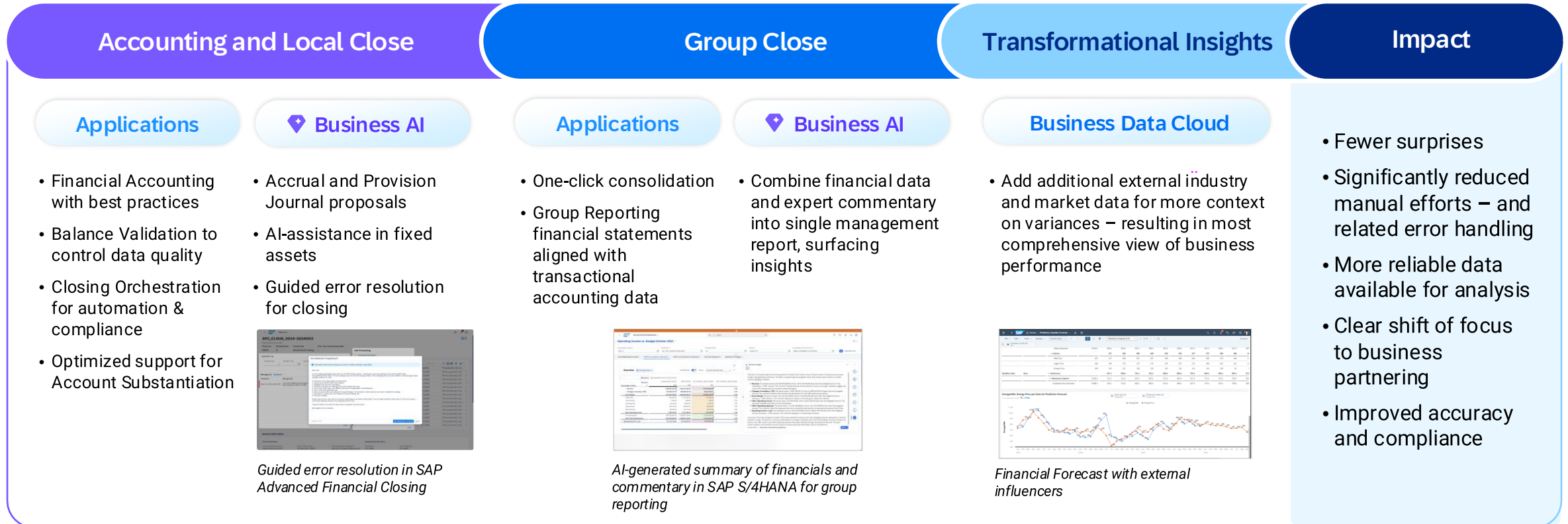
Lab
Preview

Today

- Manual activities for local closing; high workload after period-end close
- Upload (ETL) of local close data after period end into corporate financial system

Tomorrow

- Highly integrated local and corporate close; perform key tasks already during the period
- Automated results combining financials and expert commentary



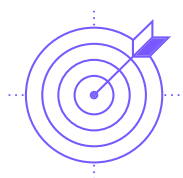
Guided error resolution in SAP Advanced Financial Closing

AI-generated summary of financials and commentary in SAP S/4HANA for group reporting

Financial Forecast with external influencers

Close: SAP Advanced Financial Closing

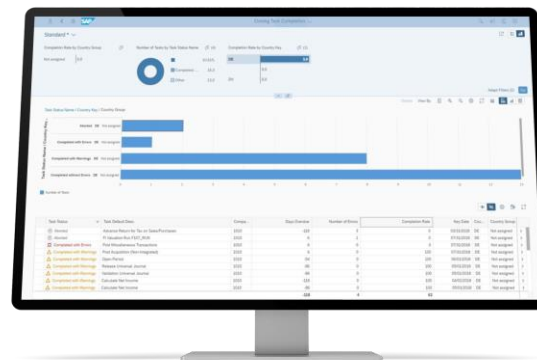
Superb planning, automation and monitoring



Challenges

- **Entity Close** which never reaches 'peak performance'
- **Governance** and **Compliance** which is too cumbersome with valuable time spent on data gathering and documentation
- **Transparency** and **Insight** lacking across system boundaries

Advanced Financial Closing



Capabilities

- **Automated closing tasks** and workflow-supported intuitive apps for manual tasks.
- **Collaboration**, notifications, and escalations.
- **Define a global game plan** for the entity close; serialize for multiple org units and closing cycles.
- **Audit trail**, logging, documentation.
- **Comprehensive analytics** for real-time insight into the closing status across subsidiaries and headquarters

15-57%

Faster closing cycle – while ensuring high-quality results.

Source: SAP Performance Benchmarking

AFC_CLOUD_2024-2024003

Global Financial Close S4HC

Fiscal Year Posting Period Closing Type User / User Group Responsible
2024 3 Month-End Closing —

Tasks General Information

Tasks (61) CH_Demo ▾ Tasks for which I'm the processing user ▾

Search Change Status ▾

☐	Task ID	Task Description	Company...	Task Type	Task Status	Action	Approval Status	Changed By	Created By	Processing User / User Gr...
☐	79-166	Takeover Data from HR System	1010	Web Application	✔ Completed Without Errors ⓘ	Change Status ▾	To Be Approved	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	79-167	Final Time Recording Remind...	1010	Note	✔ Completed Without Errors ⓘ	Change Status ▾	To Be Approved	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	62-50	Asset Balances	1010	SAP Fiori Appli...	✔ Completed Without Errors ⓘ	Change Status ▾	Approved	AFC_MANAGER	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	62-170	Execute Settlement for AuC	1010	SAP Fiori Appli...	✔ Completed Without Errors ⓘ	Change Status ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	62-46	Depreciation Posting Run	1010	Job	✔ Completed Without Errors ⓘ	Change Status ▾	Approved	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	76-133	Foreign Currency Valuation	1710	Job	Not Started ⓘ	Schedule ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	78-150	Depreciation Posting Run	1710	Job	✖ Completed with Errors ⓘ	Schedule ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	64-62	Foreign Currency Valuation	1010	Job	Not Started ⓘ	Schedule ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	58-29	Actual Settlement: Projects	1010	Job	✔ Completed Without Errors ⓘ	Change Status ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	72-116	Actual Settlement: Projects	1710	Job	✔ Completed Without Errors ⓘ	Change Status ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	78-157	Advanced Foreign Currency ...	1710	Job	⚠ Completed with Warnings ⓘ	Change Status ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	64-72	Advanced Foreign Currency ...	1010	Job	Not Started ⓘ	Schedule ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	61-43	Overhead Allocation for CO-PA	1010	Job	✔ Completed Without Errors ⓘ	Change Status ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	75-130	Overhead Allocation for CO-PA	1710	Job	✔ Completed Without Errors ⓘ	Change Status ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >
☐	60-38	Release Planned Price Chan...	1010	Job	✔ Completed Without Errors ⓘ	Change Status ▾	No Approval Required	AFC_ADMIN	AFC_ADMIN	AFC Accountant (AFC_ACC) >

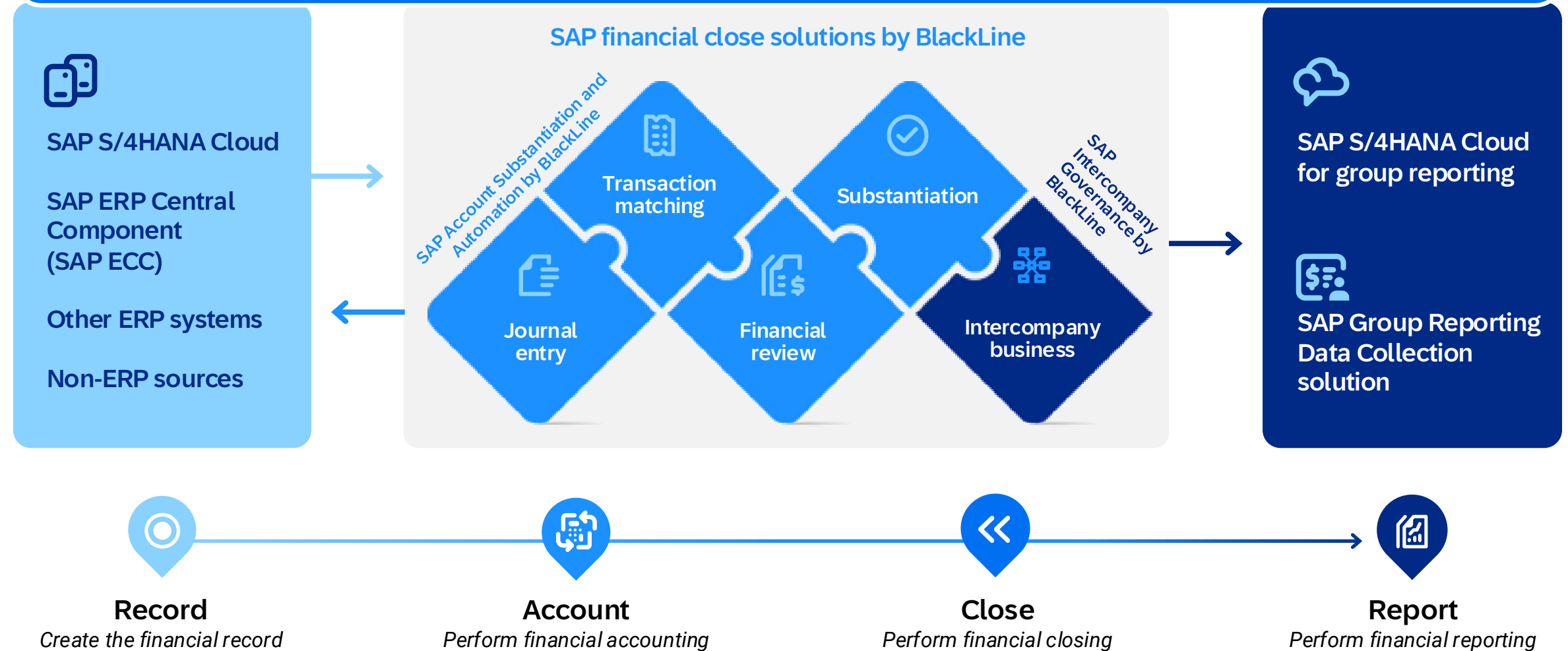
General Information

General Information			Administrative Information	
Task List Default Description: Global Financial Close S4HC	Owner / Owner Group: AFC Admin (AFC_ADMIN)	Email Notification Configuration: Basic Task List Release (Notifications are only sent to responsible and processing	Created By: AFC_ADMIN	Last Changed By: AFC_ADMIN

SAP + BlackLine: Delivering the gold standard for record to report

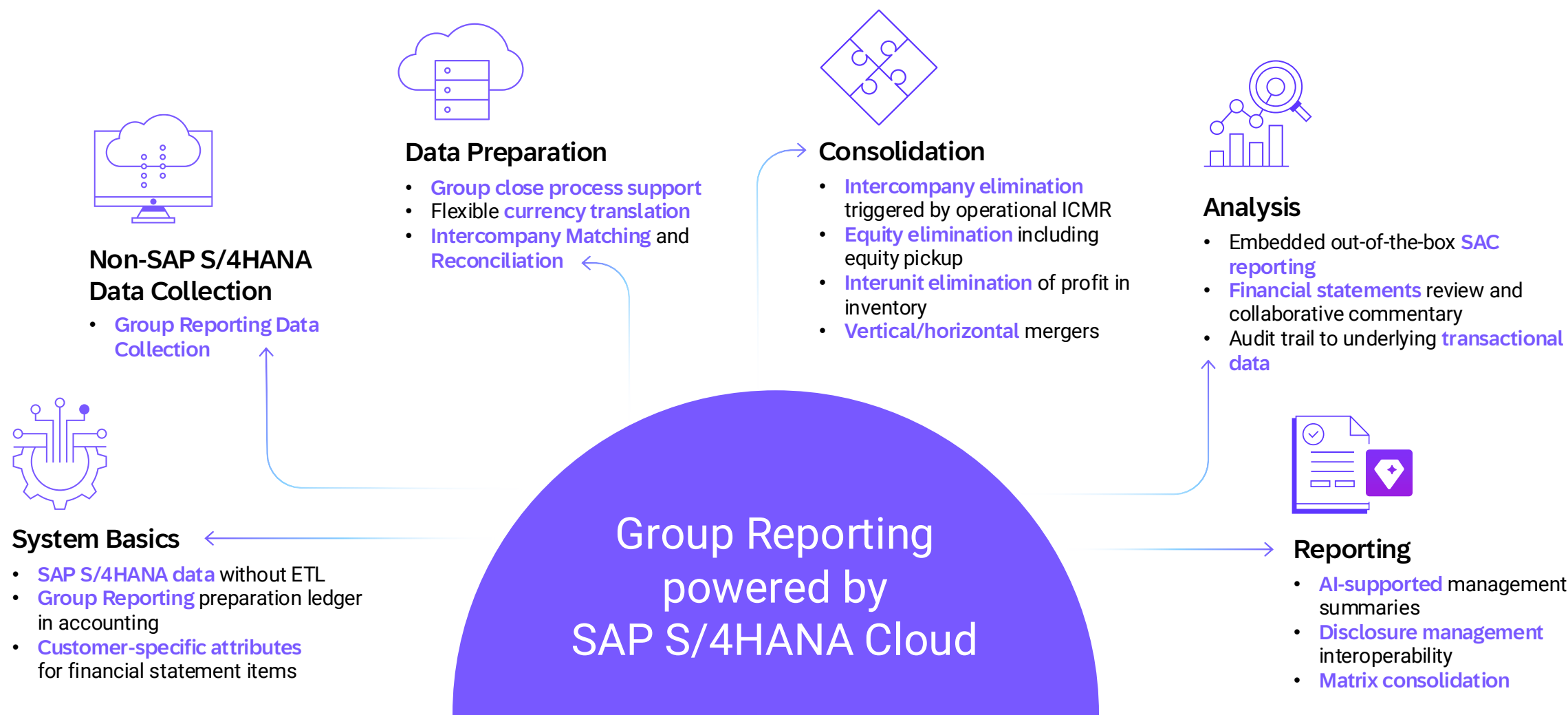
Automate key tasks within accounting operations

SAP Advanced Financial Closing



Close: Streamline Financial Consolidation and Close Processes

Unify Operational and Group Reporting



Financial Statement - Standardberichte

<

 Konzernabschlüsse ▾

Apps ▾

Suche in: "Apps"

Q

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C

Review* ▾

🔗

Version: *
Y10 (Actuals) x

Cons. Group: *
BR (Best Run) x

Posting Period: *
012 (12) x

Fiscal Year: *
2021 (Cal. Year, 4 Special Periods 2021) x

Consolidation Unit Hierarchy: *
CS17/DEFAULT_HIERARCHY (Consoli... x

Start

Filter anpassen (9)

Konzernbilanz ▾

GuV (Gesamtkostenverfahren) ▾

GuV (Umsatzkostenverfahren) ▾

Kapitalflussrechnung ▾

Kontenverlauf ▾

Übersicht

Zeilen: Berichtsposition ▾

Spalten: Abschlussgeschäftsjahr vs. vorh. ▾

Kennzahlen		Amount in Group Crcy			
Struktur		Closing YTD 2021	Previous YTD 2020	YTD 2021 Δ 2020	%YTD 2021 Δ 2020
Reporting Item	↓↑	EUR	EUR	EUR	
Revenue		-3.715.098.212,79	-2.076.325.287,20	-1.638.772.925,59	78,93
Cost of sales		2.279.328.178,29	1.446.739.864,38	832.588.313,91	57,55
Other income		-2.010.018,19	-929.818,19	-1.080.200,00	116,17
Distribution co		109.489.601,36	109.013.200,79	476.400,57	0,44
Administrative		300.572.654,55	14.372.654,55	286.200.000,00	1.991,28
Other expenses		397.688.829,20	91.880.837,41	305.807.991,79	332,83
^ Operating income / loss		-630.028.967,58	-415.248.548,26	-214.780.419,32	51,72
Financial inco		-60.613.608,49	-39.144.884,25	-21.468.724,24	54,84
Financial cost		23.061.205,30	13.451.180,70	9.610.024,60	71,44
^ Financial result		-37.552.403,19	-25.693.703,55	-11.858.699,64	46,15
Tax		166.647.807,48	102.624.096,04	64.023.711,44	62,39
Profit from dis		1.778.412,00	1.778.412,00	0,00	0,00
^ Net Income		-499.155.151,29	-336.539.743,77	-162.615.407,52	48,32
^ P&L by Function of Expense		-499.155.151,29	-336.539.743,77	-162.615.407,52	48,32
> Not Assigned Reporting Item (s)		33.781.887,44	33.780.335,93	1.551,51	0,00

Laufendes Jahr

Abschlussperiode vs. vorherige Periode

Abschlussquartal vs. vorheriges Quartal

Jahresvergleich

Abschlussgeschäftsjahr vs. vorheriges Geschäftsjahr

Abschlussperiode lfd. Jahr vs. gleiche Periode letzt. Jahr

Abschlussquartal lfd. Jahr vs. gleiches Quartal letzt. Jahr

Ist vs. Budget

Für laufende Periode

Für laufendes Jahr

Enthaltene Währungsabweichungen (@Budgetkurs)

SAP Group Reporting Standardauswertungen

G+V in GKV und UKV

< SAP Konzernabschlüsse ▾

Apps ▾ Suche in: "Apps"



Review* ▾



Consolidation COA, Profit Center Hierarchy for Elimination, Segment Hierarchy for Elimination, Consolidation Unit Hierarchy, Version, Cons. Group, Posting Period, Fiscal Year, Key Date



Konzernbilanz ▾ GuV (Gesamtkostenverfahren) ▾ GuV (Umsatzkostenverfahren) ▾ Kapitalflussrechnung ▾ Kontenverlauf ▾

Übersicht

Zeilen: Berichtsposition ▾

Spalten: <Benutzerdefiniert> ▾

Kennzahlen		Amount in Group Crcy													
		└ Consolidation Unit													
		└ APJ Region		└ VELOTICS - AU		└ Japan		└ Europe Region		└ North America Region		└ USA East		└ USA West	
Consolidation Unit ⇄															
Reporting Item	↕	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR
└ Statement of Cash Flow		2.274.366.233,72	1.208.293.514,62	1.163.079.574,61	45.213.940,01	328.824.197,60	737.248.521,50	444.195.778,28	70.363.421,13						
└ Net cash flows from (used in) operati...		485.573.955,16	346.835.590,73	341.563.618,64	5.271.972,09	20.634.714,87	118.103.649,56	96.518.300,65	7.957.443,34						
└ Adjustments for reconcile profit (I...		582.921.671,27	350.120.764,08	341.592.978,04	8.527.786,04	40.952.410,76	191.848.496,43	165.586.227,93	12.613.152,43						
Interests paid		-692.111,62	-29.359,40	-29.359,40	-	-151.359,89	-511.392,33	-453.818,19	-36.363,64						
Income taxes (refund) paid		-96.724.484,49	-3.255.813,95	-	-3.255.813,95	-20.235.216,00	-73.233.454,54	-68.614.109,09	-4.619.345,45						
Other inflows (outflows) of cash		68.880,00	-	-	-	68.880,00	-	-	-						
└ Net cash flows from (used in) investi...		30.934.622,00	-	-	-	17.928.264,00	13.006.358,00	12.569.772,14	436.585,86						
Cash flows from losing control of subsid...		7.862.160,00	-	-	-	7.862.160,00	-	-	-						
Cash flows used in obtaining control of ...		26.160,00	-	-	-	26.160,00	-	-	-						
Other cash receipts/sale of equity or de...		-895.520,00	-	-	-	-895.520,00	-	-	-						
Other cash payments to acquire equity ...		-1.292.560,00	-	-	-	-1.292.560,00	-	-	-						
Proceeds from sale of property, plant an...		10.604.218,19	-	-	-	2.462.400,00	8.141.818,19	8.141.818,19	-						
Purchase of property, plant and equipm...		-7.466.894,55	-	-	-	-4.217.440,00	-3.249.454,55	-3.249.454,55	-						
Proceeds from sales of intangible assets		10.320.909,10	-	-	-	1.278.000,00	9.042.909,10	9.042.909,10	-						
Purchase of intangible assets		-1.927.806,05	-	-	-	-187.200,00	-1.740.606,05	-1.740.606,05	-						
Proceeds from sale of other assets		660.603,63	-	-	-	240,00	660.363,63	660.363,63	-						
Purchase of other assets		-271.527,27	-	-	-	-70.800,00	-200.727,27	-200.727,27	-						

Review Booklet – Business insights leveraging generative business AI

<

SAP

Group Financial Statements ▾

Standard ▾

9 filters active: Consolidation Group, Fiscal Year, Posting Period, Version, Key Date, Consolidation Unit Hierarchy, Profit Center Hierarchy for Elimination, Segment Hierarchy for Elimination, Consolidation COA

Consolidated Balance Sheet ▾

Profit & Loss (Nature of Expense) ▾

Profit & Loss (Function of Expense) ▾

Cash Flow Statement ▾

Statement of Changes ▾

Overview

Active Page Filters 4

Auto Refresh:

ON

Rows: Reporting Item ▾

⋮

	Measures	Amount in Group Crcy			
	Structure	Closing YTD 2023	Previous YTD 2022	YTD 2023 Δ 2022	%YTD 2023 Δ 2022
Reporting Item	↕↑	USD	USD	USD	
Revenue		-23,029,974,000.00	-19,191,645,000.00	-3,838,329,000.00	20.00
Cost of Sales		18,677,896,752.00	15,564,913,960.00	3,112,982,792.00	20.00
Other Income		-1,633,200.00	-1,361,000.00	-272,200.00	20.00
Distribution Co		3,135,631,200.00	2,613,026,000.00	522,605,200.00	20.00
Administrative		38,137,200.00	31,781,000.00	6,356,200.00	20.00
Other Expenses		128,796,060.00	107,330,050.00	21,466,010.00	20.00
^ Operating Income / Loss		-1,051,145,988.00	-875,954,990.00	-175,190,998.00	20.00
Financial Inco		-63,242,268.00	-52,701,890.00	-10,540,378.00	20.00
Financial Cost		116,808,528.00	97,340,440.00	19,468,088.00	20.00
^ Financial Result		53,566,260.00	44,638,550.00	8,927,710.00	20.00
Tax		562,725,192.00	468,937,660.00	93,787,532.00	20.00
Profit From Dis		2,120,412.00	1,767,010.00	353,402.00	20.00
^ Net Income		-432,734,124.00	-360,611,770.00	-72,122,354.00	20.00
^ P&L by Function of Expense		-432,734,124.00	-360,611,770.00	-72,122,354.00	20.00

Business Insights

Overview

The financial data provided includes various hierarchy levels, dimensions, and structures. The comments offer insights into specific changes in the financial figures.

Analysis

- **Revenue Increase:** The revenue has significantly increased by **-23,029,974,000.00** in the NA region due to entering a new market.
- **Distribution Costs:** There is a notable rise in distribution costs, amounting to **3,135,631,200.00**, attributed to the establishment of new logistics in NA.
- **Other Expenses:** Other expenses have increased by **128,796,060.00** due to a higher marketing budget for the NA market entry.

Conclusion

The financial data indicates a strategic expansion into the NA market, leading to increased revenue, distribution costs, and marketing expenses. The comments provide context for these changes, highlighting the investments made in logistics and marketing to support the market entry.

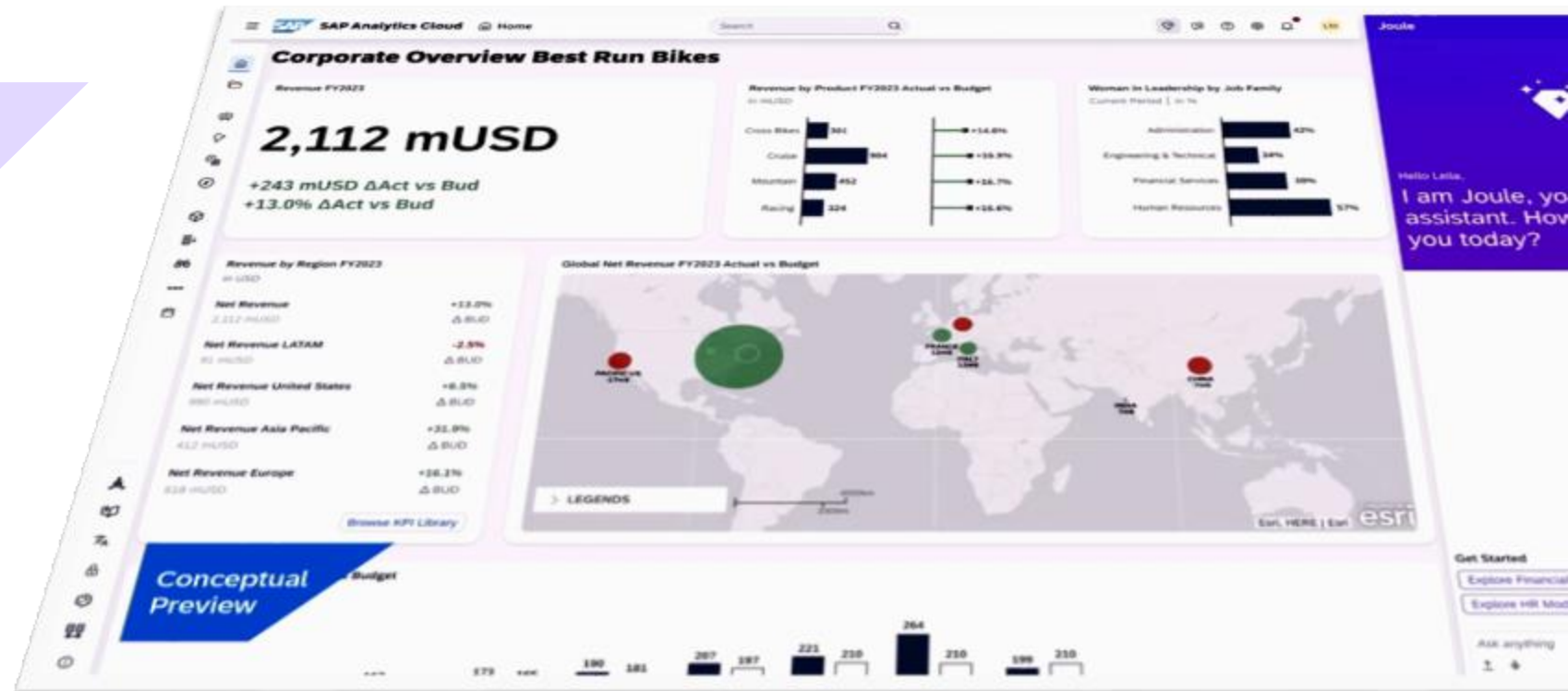
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without IT knowledge

Use natural language to
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to see

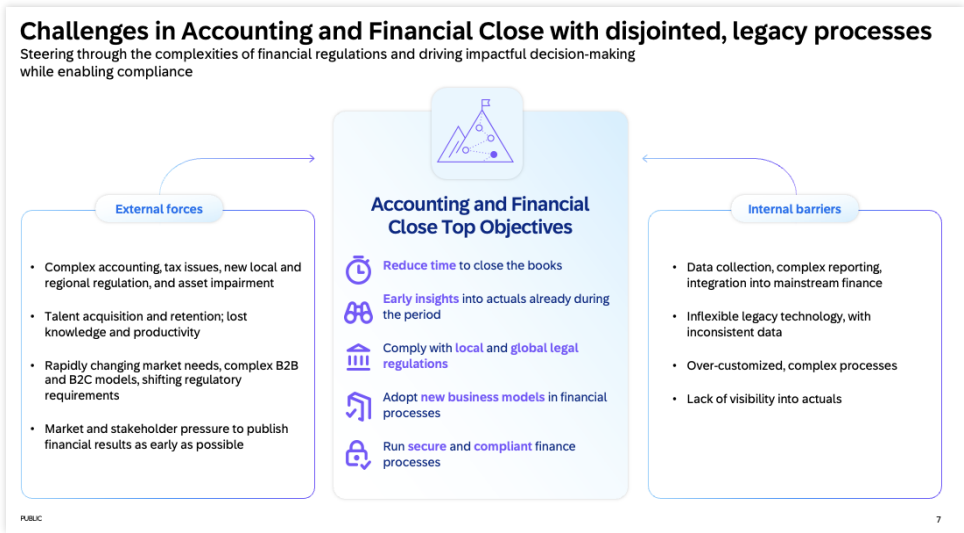


Summary



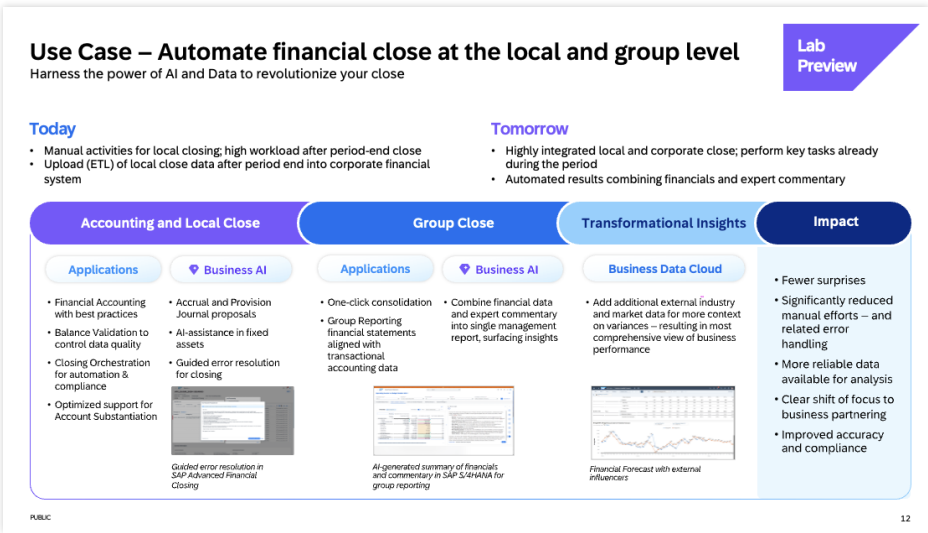
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Disjointed finance processes result in sub-optimal decision making because teams do not have access to trusted data.



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SAP delivers AI-infused accounting and financial close processes to help your organization become a lean, future-ready finance function – with the data to steer your business for growth.



Thank you.

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